







Making connectivity simpler, reliable and more affordable

Today, our reliance on connectivity is unprecedented. As we consume more cloud services, embrace next-generation technology and rely on remote working more than ever, we must stay connected at all costs.

However, our experience with connectivity is often frustrating and unpredictable. And you'll see the same problems across the telecoms industry. Unreliable performance. Poor service. Complex, expensive infrastructure.

We believe the industry needs to change. We believe connectivity should be simpler, reliable and more affordable. Just as critical as your utilities: water, gas and electricity - we want connectivity to work in exactly the same way.

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Network performance + Value for money



Tiviti from Convergence Group - The 4th Utility

Tiviti is not just a fully integrated LAN and WAN solution, but a plug and play, total network solution delivered via a single supplier contract. It has been developed to deliver on the following three core values:

To make connectivity simpler トンマー



For organisations that want to remove all the hassle of managing and maintaining networks, deploying a Tiviti based solution works just the same way as the way you buy and consume a utility. This means you don't need to worry about any aspect of network maintenance and can instead rely on us to manage everything on your behalf.

To make making connectivity Q reliable



To make connectivity more affordable:

Just like a utility, Tiviti is a subscription-based service with pay-per-user pricing that offers the flexibility to increase or decrease your number of users. We also offer a range of commercial options to cater for your existing network infrastructure, such as the purchase of your assets for their current value.

In summary, a Tiviti focused approach provides:

- Complete network visibility, control & security
- A single vendor relationship for all your connectivity needs
- The highest quality of service & experience
- Highly competitive SLAs for initial set-up, ongoing quality of service and response and resolution times
- Flexible pricing with a minimal contractual commitment
- A range of finance options to help you make the most of your existing network infrastructure

Why Convergence Group?



Our purpose-built utility model for connectivity is based on the very latest network infrastructure, advanced monitoring tools and network engineering expertise, while underpinned by significant commercial flexibility. It is an entirely disruptive and revolutionary approach for the provision of connectivity and is unique in the marketplace.



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Sales and Support

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Studio 313, Gibb St, Deritend, Birmingham, B9 4AT

Core Products

Wide Area Networks (WAN) Maintenance Wireless Local Area Networks (WLAN) Managed Security Services SIP



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3 reasons why LAN management improves with with Tiviti

- → Firstly, when it comes to managing your LAN/WLAN, we build a unique inventory database for every customer, containing all the relevant SNMP (Simple Network Management Protocol) data about all your network-connected devices.
- → With an inventory database, we are able to provide a truly proactive service using network insight and automated, remote monitoring tools, to pinpoint exact issues and resolve them before they affect performance.
- → We'll also have full visibility and control of your network. So, we can identify usage trends, potential security vulnerabilities, advise on network design and capacity planning, manage multiple suppliers, administer user access and so much more.

3 reasons why WAN management improves with Tiviti

- → Our WAN services are based on a VRF (Virtual Routing and Forwarding) model. This provides multiple WAN instances, including MPLS (Multiprotocol Label Switching), voice and internet. Deploying a VRF model means you can prioritise private traffic, while minimising your use of the public internet, leading to improved security and reliability.
- → Our WAN services provide a dedicated private connection to each of the online destinations your business users need to

- access every day for their core applications, content & data. This can include your own data centre, cloud providers such as AWS or Azure, voice (SIP) and the UK's main internet exchanges, such as LINX.
- → As well as using our own core network, we also aggregate the connectivity services of the top tier 1 carriers. This means we can offer greater network capacity and affordability, both UK wide and internationally.

Delivering a total network solution

For Convergence Group, networking best practice means removing the silos between your WAN and LAN. By doing this, we enable complete line of sight across your network-from the user to the data, content and applications they connect to every day.

This total network solution provides:

- → A fully integrated approach, with an expertly designed network architecture that is continually monitored and optimised to deliver the highest quality of service
- → Complete network visibility, control & security
- → Fast, responsive and accurate incident resolution - often spotting problems before they actually occur
- A single provider to take care of all your connectivity needs, including the management of vendors and carriers
- → Peace of mind that your connectivity is reliable, without the need to worry about network infrastructure, management tools and resources



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Maintenance
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SIP



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Why Convergence Group - at a glance

- → Expertise across both LAN and WAN
- → Established network inventory build process
- → Range of private, direct connections to Azure, AWS, HSCN and LINX
- → Aggregator of all tier 1 carrier services
- → Deploying the latest network monitoring tools, such as SolarWinds
- → UK-based Network Operations Centre (NOC)
- → Highly-skilled and experience field engineers
- → Financially strong and stable organisation
- → Privately-owned, innovative and agile

Scale your network in line with demand (up or down)

The flexibility offered by the Tiviti commercial model enables you to scale up or down - in line with variations in people, devices, sites and connectivity demand.

Benefit from a simple & predictable financial model

Depending on your preferred investment approach, you'll have different options to leverage OPEX & CAPEX, with all the benefits of a typical pay-per-use utility model.

Please speak with our sales team or dedicated account manager to discuss how Tiviti could benefit your business.

Tiviti - Commercial flexibility

You no longer need to finance your network management or pay for connectivity in the traditional way. Tiviti offers a range of flexible commercial options, enabling you to switch across to the service easily - with a subscription-based, pay-per-use finance model with minimal contractual obligations.

Transfer your existing network assets/kit

A Tiviti focussed approach enables you to accelerate the modernisation of your infrastructure, while catering for your past investments in network assets & kit.

Future-proof your network infrastructure

Using Tiviti, you'll benefit from a future-proof, secure and agile network that enables your business to adapt to whatever comes your way.



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